



The great room in the Wakefield show home by Morrison Homes in Legacy. The company received an award through Deloitte. MORRISON HOMES

LOCAL COMPANIES AMONG CANADA’S BEST

Five receive nods for their top management skills

JOSH SKAPIN

Five members of Calgary’s residential industry are in the spotlight for being among the best managed businesses in Canada. Jayman Built Group of Companies, Trico Homes, Morrison Homes, Cardel Lifestyles, and Hopewell Group of Companies were all named winners of the 2017 Canada’s Best Managed Companies awards program through Deloitte. The annual list, recognizing businesses owned in Canada with revenues of more than \$15 million, bases its awards on capability, strategy and return on investment. Winners are divided into categories based on the length of time they’ve held Best Managed status. Trico, Morrison, and Jayman all own Platinum Club status, going to businesses who have been part of this rank for seven or more years. For both Jayman and Trico, it’s been a 13-year run. “The Trico

Homes’ team is proud, we are inspired, and we have an ambitious vision,” says Wanda Palmer, vice-president of marketing. “Our company has worked hard to develop smart business practices backed by a strong leadership team and an elevated corporate culture, tools that are fuelling our success. It is such an honour for our team to be recognized as a Best Managed Company — again.” Trico, established in 1992, is presently active in 15 Calgary and area communities. “It’s something we take seriously and we’re pleased to have received this recognition,” says Jayman president and chief operating officer Sean Nolan. He says the company’s pillars include a focus on being a quality place to work, excellence in customer service, and a best managed company, all of which have been recognized through awards. “That brings us to best man-

aged company, which is to be operationally excellent,” says Nolan. “In terms of managing for results, whether they be financial hurdles, growth or innovation hurdles ... some of the things we’re doing in the company, it’s a nice recognition to help round out what we believe to be the most important pillars for success.” Jayman has been building in Calgary since 1980 and is now part of 12 Calgary communities, three in Cochrane, and one in Airdrie. It’s a meaningful accomplishment, says Morrison, a builder in Calgary since 1961. “Being recognized as a best managed company in Canada just eight years ago was a huge achievement for Morrison,” says Dave Gladney, Morrison’s president and CEO. “Being recognized for eight years in a row is absolutely exceptional and is a true testament to what can be achieved when we hold fast to our values and put our customers first.”



Scott Hamilton



Tim Logel

Cardel Lifestyles is the only Calgary builder, focused exclusively on multi-family development, to make the list. The company currently has 325 condos and townhomes under construction in the city. “We are thrilled to be a winner for the second year in a row, and to be Calgary’s only multi-family builder winner is a testament to our team,” says Tim Logel, president of Cardel Lifestyles. “For a number of years now, we have been focused on building and training an A Team that is focused on innovation and our ability to adapt to a changing market place,” Logel says. “In addition, our focus as a team has been on what our customers want in terms of adding value and the type of experience they are looking for. This has been key to our success.” For Hopewell Group of Companies, which has arms devoted to

home building and land development dubbed Hopewell Residential, this was its first year receiving an award through the Best Managed program. One of the communities by Hopewell is Mahogany, a contender for Community of the Year-City of Calgary at this year’s Calgary Region SAM (Sales and Marketing) Awards. “Hopewell is changing the way business is done in the real estate sector in Alberta, and this acknowledgment is proof positive that our approach is respected on a national level,” says Scott Hamilton, director of marketing, communications and customer experience at Hopewell Residential. “We’re extraordinarily proud of our people and the way we honour and treat our customers, and we look forward to continuing our vanguard status as we innovate for the future.”

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