

Hopewell's Preferred Mortgage Partners

Hopewell makes it easy to find, build – and afford – your new home in Secord, Citadel or Hawks Ridge. We can help you secure the best rates with your preferred financial institution. Plus, when you work with one of our preferred mortgage partners, we'll even pay your legal fees. It's just one more way you'll Live Happy with Hopewell.

Our preferred mortgage broker works with many different lenders!

BROKER



RON LEFEBVRE PURE MORTGAGE
Mortgage Consultant | 780.756.7457 | ron@puremortgage.ca

Why contact Ron? He can work with you to compare the fine print between many different lenders, and offers:

- 10 years of experience in the mortgage industry with access to over 20 different banks and mortgage companies
- Competitive mortgage rates with access to promos otherwise not available to the general public
- Extremely quick turnaround and response times
- Experience with first-time buyers, self-employed buyers, investors and buyers with no down payment
- Amongst the top-rated mortgage brokers in Edmonton

Or, work with your preferred bank by contacting one of our partners below!



VIVEK AHUJA BMO
Mobile Mortgage Specialist | 780.232.2573 | vivek.ahuja@bmo.com

Why contact Vivek? He is among the top 10% of BMO Mortgage Specialists, speaks English, Hindi, Punjabi, Urdu and offers:

- Over 16 years of experience in the mortgage industry
- Stated income programs for self-employed clients who have been in business for two-to-five years
- Experience handling complex files which include clients with past credit issues, previous bankruptcy/consumer proposals, and more
- Mortgage approvals at the time of condition removal, which are valid for three years provided there is no material change Help for poor credit with access to alternative lending solutions through B and C lenders
- Use of 100% income from client's existing property/primary residence to help them qualify for their new home financing without selling their existing home



MARK HAUPT CIBC
Mobile Mortgage Advisor | 780.720.4826 | mark.haupt@cibc.com

Why contact Mark? He's a top Builder Mortgage Specialist who is mobile, flexible and offers:

- A full, firm mortgage approval until you move in, without having to re-verify income or credit if there are no material changes to the mortgage
- Flex Down Mortgages if you need help with the first 5% down payment from borrowed funds such as a line of credit or loan
- New-to-Canada and non-immigrant programs where only a 5% mortgage down payment is needed, along with a valid work visa
- The option of mortgages through all three insurers – CMHC, Genworth and Canada Guarantee

SEE MORE ➔



FRAN JENKINS ATB

Mortgage Specialist and Builder Specialist | 780.722.2266 | fjenkins@atb.com

Why contact Fran? She has over 30 years of experience with a range of clients and offers:

- Programs for clients who are self-employed, new to Canada or looking to build a new home while living in their existing property
- Specialization in builder mortgages with special promotional mortgage rates and products
- No application or appraisal fee
- Borrowed Down Payment program offered
- ATB offers instant service, quick approvals and creative financing options to help you find your dream home



STEPHANIE MACMILLAN SERVUS CREDIT UNION

Mobile Mortgage Manager | 587.876.8451 | stephanie.macmillan@servus.ca

Why contact Stephanie? She works for an Alberta-based company, and offers:

- Profit Share Rewards that mean you'll receive cash back every year, with an option to have up to four years paid in advance
- Local experience, as Servus and its team all live and work in Alberta
- A team of mortgage professionals ready and on call whenever and wherever you need them – there's always someone available
- The ability to facilitate quick turnaround times, along with rate holds for up to one year



DUSTIN MOSS SCOTIABANK

Home Financing Advisor | 780.298.4663 | dustin.moss@scotiabank.com

Why contact Dustin? He'll come to you or complete your application remotely and offers:

- Over 15 years of experience in the mortgage industry
- Personal banking incentives and an enhanced level of service and contact
- An extensive background in financial planning to fit your mortgage into your overall financial picture
- Expertise in first time buyers, business-for-self applicants and customers new-to-Canada
- \$5,000 credit card, free banking services and unsecured credit available with your mortgage approval*



PAM SCHERGER RBC ROYAL BANK

Mobile Mortgage Specialist | 780.267.5106 | pamela.scherger@rbc.com

and

JO-ANNE WISPINSKI RBC ROYAL BANK

Mobile Mortgage Specialist | 780.906.5017 | jo-anne.wispinski@rbc.com

Why contact Pam and Jo-Anne? They are experts in new home construction builds and offer:

- Over 65 years of combined experience with RBC
- The ability, through RBC, to provide a guaranteed mortgage approval for the length of your home build, and interest rate holds for up to 24 months
- Access to branch partners to assist with all your banking needs
- The opportunity for life and disability insurance coverage at no cost during the construction of your new home
- Programs to assist medical professionals, self-employed purchasers, new-to-Canada purchasers, investors and more



MARCO TORTO TD CANADA TRUST

Mobile Mortgage Specialist | 780.932.7769 | marco.torto@td.com

Why contact Marco? With over 14 years of banking experience he offers:

- Firm approval with no material changes prior to possession
- A Builder Capped Rate Program that protects you from interest rate changes for up to 24 months, plus TD's best rate within 180 days of closing
- Many products available, including solutions for credit-challenged individuals
- Complimentary life insurance, critical illness insurance and accidental insurance during the construction of your new home
- Deposit financing solutions, plus special programs available for new-to-Canada clients, first time buyers and professionals

Why wait? With our experienced mortgage partners, you'll find the financing solutions you need – which makes it easier than ever to buy your brand new home with Hopewell.

