

Hopewell's Preferred Mortgage Partners

Hopewell makes it easy to find, build – and afford – your new home in Secord or Citadel. We can help you secure the best rates with your preferred financial institution. Plus, when you work with one of our preferred mortgage partners, we'll even pay your legal fees. It's just one more way you'll Live Happy with Hopewell.

Our preferred mortgage broker works with many different lenders!

BROKERS



RON LEFEBVRE BENCHMARK MORTGAGES
Mortgage Broker | 780.800.5500 | ron@thinkbenchmark.com

and

BRANDON SCOTT BENCHMARK MORTGAGES
Mortgage Broker | 780.800.5500 | brandon@thinkbenchmark.com



Why contact Ron & Brandon? They can work with you to compare the fine print between different lenders, regardless of your credit history or circumstances, and offers:

- 15+ years of combined experience in financial services in both Canada and the United States
- Access to over 20 different banks and mortgage companies
- Competitive mortgage rates, exclusive promos, and creative solutions
- Reliable and trustworthy advice with an extremely quick turnaround and response time
- Experience with first-time buyers, self-employed buyers, investors and buyers with no down payment
- Amongst the top-rated mortgage brokers in Edmonton



JOSEPHINE CHAI THE MORTGAGE MINDS
Mortgage Consultant | 780.934.2424 | mortgagebyjo@gmail.com

Why contact Josephine? Over 20 years of experience provides her with the knowledge and expertise to help home owners with a variety of different needs.

- Fluent in English, Cantonese and Mandarin
- Access to over 20 different lenders to get you the best mortgage available
- As a consultant, I work for you - not the lender!
- Qualified graduate with a major in Finance from the University of Alberta who has worked for many major financial institutions prior to becoming a mortgage consultant



DAWNE MACPHERSON-MINDUS INVIS AXIOM MORTGAGE SOLUTIONS
Mortgage Broker | 780.278.3682 | dawne@macphersonmortgages.com

Why contact Dawne? With over 20 years of experience in the real estate and new home sales industry, she has all of the background experience to help new home owners through the mortgage process from start to finish.

- 15+ years of experience as a licensed mortgage professional
- Access to a wide range of lenders to help everyone find the mortgage the best works for them
- Extensive knowledge of the real estate industry
- Edmonton is home which provides insight into the current market

SEE MORE 

Or, work with your preferred bank by contacting one of our partners below!



FRAN JENKINS ATB

Mortgage Specialist and Builder Specialist | 780.722.2266 | fjenkins@atb.com

Why contact Fran? She has over 30 years of experience with a range of clients and offers:

- Programs for clients who are self-employed, new to Canada or looking to build a new home while living in their existing property
- Specialization in builder mortgages with special promotional mortgage rates and products
- No application or appraisal fee
- Borrowed Down Payment program offered
- ATB offers instant service, quick approvals and creative financing options to help you find your dream home



HOLLY PASUTTO ATB

Mortgage Specialist | 780.984.7144 | hpasutto@atb.com

Why contact Holly? With a wide variety of clients from first time homebuyers to investors, Holly has the knowledge and passion to help you achieve homeownership.

- Has been working solely as a Mortgage Specialist since 2010
- A proud graduate from the University of Alberta with a bachelors in Commerce, Holly knows the ins and outs of homebuying and can explain every step along the way
- Experience with a variety of buyers and passionate about finding the perfect fit for each unique circumstance
- ATB offers instant service, quick approvals and creative financing options to help you find your dream home



VIVEK AHUJA BMO

Mobile Mortgage Specialist | 780.232.2573 | vivek.ahuja@bmo.com

Why contact Vivek? He is among the top 10% of BMO Mortgage Specialists, speaks English, Hindi, Punjabi, Urdu and offers:

- Over 16 years of experience in the mortgage industry
- Stated income programs for self-employed clients who have been in business for two-to-five years
- Experience handling complex files which include clients with past credit issues, previous bankruptcy/consumer proposals, and more
- Mortgage approvals at the time of condition removal, which are valid for three years provided there is no material change Help for poor credit with access to alternative lending solutions through B and C lenders
- Use of 100% income from client's existing property/primary residence to help them qualify for their new home financing without selling their existing home



MARK HAUPT CIBC

Mobile Mortgage Advisor | 780.720.4826 | mark.haupt@cibc.com

Why contact Mark? He's a top Builder Mortgage Specialist who is mobile, flexible and offers:

- A full, firm mortgage approval until you move in, without having to re-verify income or credit if there are no material changes to the mortgage
- Flex Down Mortgages if you need help with the first 5% down payment from borrowed funds such as a line of credit or loan
- New-to-Canada and non-immigrant programs where only a 5% mortgage down payment is needed, along with a valid work visa
- The option of mortgages through all three insurers – CMHC, Genworth and Canada Guarantee



REEMA KAUSHIK CIBC

Mobile Mortgage Specialist | 780.264.2606 | reema.kaushik@cibc.com

Why contact Reema? For three consecutive years she has been within the top 1% of mortgage specialists in all of Canada!

- Fluent in Hindi, English and Punjabi
- Highly experienced Mobile Builder Mortgage Specialist with a team of three highly qualified assistants
- Offers incredible programs such as 5% cashback on mortgages, programs for self employed clients, New to Canada Program and special rates for quick possession homes
- Life, disability, job loss and critical illness insurance coverage at no cost during construction of your home
- Ability to provide a guaranteed mortgage approval unless there is a material change
- Capped rates to protect your rate for long term peace of mind

SEE MORE ↗





PAM SCHERGER RBC ROYAL BANK
Mobile Mortgage Specialist | 780.267.5106 | pamela.scherger@rbc.com
and

JO-ANNE WISPINSKI RBC ROYAL BANK
Mobile Mortgage Specialist | 780.906.5017 | jo-anne.wispinski@rbc.com

Why contact Pam and Jo-Anne? They are experts in new home construction builds and offer:

- Over 65 years of combined experience with RBC
- The ability, through RBC, to provide a guaranteed mortgage approval for the length of your home build, and interest rate holds for up to 24 months
- Access to branch partners to assist with all your banking needs
- The opportunity for life and disability insurance coverage at no cost during the construction of your new home
- Programs to assist medical professionals, self-employed purchasers, new-to-Canada purchasers, investors and more



MATTHEW LING SCOTIABANK
Home Financing Advisor | 780.710.1983 | matthew.ling@scotiabank.com

Why contact Matthew? He is committed to making your home buying dreams come true by offering fast service, competitive rates and innovative mortgage solutions right for you.

- Over 14 years mortgage industry experience
- Mathew is fluent in English, Mandarin and Cantonese
- Offers in-depth product knowledge and service
- Will provide tailored solutions to your unique financing needs



LEANN SAGERT SCOTIABANK
Home Financing Advisor | 780.267.8475 | leann.sagert@scotiabank.com

Why contact Leann? With more than 20 years of industry experience, she is committed to helping make your home buying dreams come true.

- Over 20 years industry experience
- Personal banking incentives and an enhanced level of service and contact
- Flexibility to help find mortgage solutions that fit your needs



LIANA DIEN SERVUS CREDIT UNION
Mortgage Specialist | 780.918.0888 | liana.dien@servus.ca

Why contact Liana? She has experience with builders, realtors and lenders and can make sense of even the most complex mortgage needs.

- Provides a sophisticated level of service and vast knowledge of the mortgage broker business
- Fluent in English, Cantonese, Mandarin and Vietnamese
- Can provide 5% cash back option
- Has over 30 years of mortgage industry experience



MARCO TORTO TD CANADA TRUST
Mobile Mortgage Specialist | 780.932.7769 | marco.torto@td.com

Why contact Marco? With over 14 years of banking experience he offers:

- Firm approval with no material changes prior to possession
- A Builder Capped Rate Program that protects you from interest rate changes for up to 24 months, plus TD's best rate within 180 days of closing
- Many products available, including solutions for credit-challenged individuals
- Complimentary life insurance, critical illness insurance and accidental insurance during the construction of your new home
- Deposit financing solutions, plus special programs available for new-to-Canada clients, first time buyers and professionals

Why wait? With our experienced mortgage partners, you'll find the financing solutions you need – which makes it easier than ever to buy your brand new home with Hopewell.

