

Hopewell's Preferred Mortgage Partners

Hopewell makes it easy to find, build – and afford – your new home in Mahogany or Copperfield. We can help you secure the best rates with your preferred financial institution – and when you work with one of our preferred mortgage partners, we'll even pay your legal fees. It's just one more way you'll Live Happy with Hopewell.

Our preferred mortgage broker works with many different lenders!



RYAN BOND MORTGAGELINE MORTGAGE ARCHITECTS

Mortgage Broker | 403.542.1175 | ryan@mymortgageline.ca | www.mymortgageline.ca

BROKER

Why contact Ryan? As Hopewell's long-time mortgage partner, he offers:

- Over 18 years experience in the Financial Services industry, with access to over 20 banks and mortgage lenders
- Experience with self-employed buyers, buyers with poor credit, and buyers with no down payment
- Vast experience with new home building, having been a Hopewell partner for over five years
- Expertise in first-time purchasing, real estate investment, credit issues, borrowed down payments, insurance requirements, B Lending and more
- In-house home, auto and life insurance quotes to save you money

Or, work with your preferred bank by contacting one of our partners below!



EB CHAN RBC ROYAL BANK

Mortgage Specialist | 403.540.5460 | eb.chan@rbc.com

Why contact Eb? He's fluent in English and Cantonese, and offers:

- 15 years experience as a Mortgage Specialist with RBC
- The ability, through RBC, to provide a guaranteed mortgage approval for the length of your home build; an interest rate hold for up to 24 months; the lowest interest rate between the rate hold during construction or the rate closer to your new home possession date; and more!
- The opportunity for life and disability insurance coverage at no cost during the construction of your new home
- Programs to assist medical professionals, self-employed purchasers, new to Canada purchasers, investors and more



CORY GRIEVE FIRST CALGARY FINANCIAL

Mobile Mortgage Specialist | 403.809.4688 | cgrieve@firstcalgary.com

Why contact Cory? Not only will he come to you, but he offers:

- Discounted rates on extended rate holds for up to 15 months for single-family purchases and up to 24 months for multi-family purchases
- No application or appraisal fees, saving you up to \$500
- Pre-approved unsecured personal line of credit up to \$10,000 (O.A.C.)
- A full suite of customized mortgage insurance solutions to protect you, your family and your home



KARA HUEY SCOTIABANK HOME FINANCING SOLUTIONS

Home Financing Advisor | 403.471.1606 | kara.huey@scotiabank.com

Why contact Kara? She has 24 to 48-hour approval times, and offers:

- Seven-day-a-week availability to meet with you at your home or office
- The ability to complete your pre-approval via email
- Expert in first-time homebuyers, self-employed individuals, New to Canada, and construction mortgages
- Access to special low interest rates; customized mortgage options to suit your lifestyle; locked-in interest rates from 120 days to 18 months, and more
- The ability to secure up to three mortgage components on one property

SEE MORE ➔



NAVAN KANG TD CANADA TRUST
Senior Manager/Mobile Mortgage Specialist | 403.612.1536 | navan.kang@td.com

Why contact Navan? He speaks English, Punjabi, Hindi and Urdu and offers:

- Firm approval with no material changes prior to possession, providing comfort that you're approved even if your personal situation changes before you move in
- A blanket valuation with no additional appraisals required once it's in place
- A Builder Capped Rate Program that protects you from interest rate changes available for up to 24 months. You will also receive our best rate within 180 days of closing
- Complimentary life insurance, critical illness insurance and accidental insurance during the construction of your new home
- Deposit financing solutions, plus special programs available for new-to-Canada clients, first time buyers and professionals



STEPHANIE MACMILLAN SERVUS CREDIT UNION
Mobile Mortgage Manager | 403.342.9223 | stephanie.macmillan@servus.ca

Why contact Stephanie? She works for an Alberta-based company, and offers:

- Profit Share Rewards that mean you'll receive cash back every year, with an option to have up to four years paid in advance
- Local experience, as Servus and its team all live and work in Alberta
- A team of mortgage professionals ready and on call whenever and wherever you need them – there's always someone available
- The ability to facilitate quick turnaround times, along with rate holds for up to one year



JACLYN HAUPT CIBC
Mobile Mortgage Advisor | 587.999.6690 | jaclyn.haupt@cibc.com

Why contact Jaclyn? She's an expert in new build construction mortgages and offers:

- Rate discounts and incentives exclusive to Hopewell
- Same day pre-approvals and approvals
- Cash back mortgages
- Flex down payment programs
- Hold fixed mortgage rates up to 24 months and variable mortgage discount rates up to 36 months
- Full mortgage approvals that are firm until you move in



BALWANT S. PATTAR BMO
Mortgage Specialist, Alberta | 403.629.7761 | balwant.pattar@bmo.com

Why contact Balwant? He speaks English, Punjabi, Hindu and Urdu and also offers:

- Nearly 25 years experience in real estate financing with a top 10% ranking among Bank of Montreal mortgage specialists across Western Canada
- Availability to assist you seven days a week, along with the ability to hold quick-possession rates for up to 130 days
- Receive a firm approval without re-confirmation of employment or new credit check before possession provided no material change to application
- Rate holds for up to three years on new homes, plus the ability to provide purchase-plus-improvement financing, which can assist with basement development or adding a garage once you move in



MICHELLE PAUL ATB
Mortgage Specialist | 403.968.2261 | mpaul@atb.com

Why contact Michelle? With her new-home-buyer expertise, she offers:

- An entrepreneur-friendly approach, with the ability to leverage business income to qualify mortgage applicants for more than just their T4s
- A 5% down payment program, where you can borrow up to 5% down payment towards your home purchase through an unsecured loan (subject to being within TDS guidelines)
- Expertise with new home buyers, and a commitment to providing an exceptional experience while navigating the buying process

Why wait? With our experienced mortgage partners, you'll find the financing solutions you need – which makes it easier than ever to buy your brand new home with Hopewell.

