

# Hopewell's Preferred Mortgage Partners

Hopewell makes it easy to find, build – and afford – your new home in Mahogany or Copperfield. We can help you secure the best rates with your preferred financial institution – and when you work with one of our preferred mortgage partners, we'll even pay your legal fees. It's just one more way you'll Live Happy with Hopewell.

## Our preferred mortgage brokers work with many different lenders!

### BROKERS



**BOB READER** CANADIAN MORTGAGE PROFESSIONALS INC.

Mortgage Broker | 403.819.0500 | bob@canadianmortgagepro.com | canadianmortgagepro.com

Why contact Bob? He works for YOU not the bank, and his clients say:

- Bob and his team genuinely care about providing the best customer service and mortgage advice
- They educated us on every aspect of home ownership, what to watch out for, what was reasonable for our situation. I was blown away from the moment we started the mortgage process. I highly recommend using this broker.
- Bob was very knowledgeable, informative, open and friendly
- They are very professional and extremely helpful and genuinely wanted to make sure my mortgage as a first time home buyer was as smooth and clear as possible



**RYAN BOND** MORTGAGELINE MORTGAGE ARCHITECTS

Mortgage Broker | 403.542.1175 | ryan@mymortgageline.ca | mymortgageline.ca

Why contact Ryan? As Hopewell's long-time mortgage partner, he offers:

- Over 18 years experience in the Financial Services industry, with access to over 20 banks and mortgage lenders
- Experience with self-employed buyers, buyers with poor credit, and buyers with no down payment
- Vast experience with new home building, having been a Hopewell partner for over five years
- Expertise in first-time purchasing, real estate investment, credit issues, borrowed down payments, insurance requirements, B Lending and more
- In-house home, auto and life insurance quotes to save you money

## Or, work with your preferred bank by contacting one of our partners below!



**EB CHAN** RBC ROYAL BANK

Mortgage Specialist | 403.540.5460 | eb.chan@rbc.com

Why contact Eb? He's fluent in English and Cantonese, and offers:

- 15 years experience as a Mortgage Specialist with RBC
- The ability, through RBC, to provide a guaranteed mortgage approval for the length of your home build; an interest rate hold for up to 24 months; the lowest interest rate between the rate hold during construction or the rate closer to your new home possession date; and more!
- The opportunity for life and disability insurance coverage at no cost during the construction of your new home
- Programs to assist medical professionals, self-employed purchasers, new to Canada purchasers, investors and more



**CORY GRIEVE** FIRST CALGARY FINANCIAL

Mobile Mortgage Specialist | 403.809.4688 | cgrieve@firstcalgary.com

Why contact Cory? Not only will he come to you, but he offers:

- Discounted rates on extended rate holds for up to 15 months for single-family purchases and up to 24 months for multi-family purchases
- No application or appraisal fees, saving you up to \$500
- Pre-approved unsecured personal line of credit up to \$10,000 (O.A.C.)
- A full suite of customized mortgage insurance solutions to protect you, your family and your home

SEE MORE →



**KARA HUEY** SCOTIABANK HOME FINANCING SOLUTIONS  
Home Financing Advisor | 403.471.1606 | [kara.huey@scotiabank.com](mailto:kara.huey@scotiabank.com)

Why contact Kara? She has 24 to 48-hour approval times, and offers:

- Seven-day-a-week availability to meet with you at your home or office
- The ability to complete your pre-approval via email
- Expert in first-time homebuyers, self-employed individuals, New to Canada, and construction mortgages
- Access to special low interest rates; customized mortgage options to suit your lifestyle; locked-in interest rates from 120 days to 18 months, and more
- The ability to secure up to three mortgage components on one property



**NAVAN KANG** TD CANADA TRUST  
Senior Manager/Mobile Mortgage Specialist | 403.612.1536 | [navan.kang@td.com](mailto:navan.kang@td.com)

Why contact Navan? He speaks English, Punjabi, Hindi and Urdu and offers:

- Firm approval with no material changes prior to possession, providing comfort that you're approved even if your personal situation changes before you move in
- A blanket valuation with no additional appraisals required once it's in place
- A Builder Capped Rate Program that protects you from interest rate changes available for up to 24 months. You will also receive our best rate within 180 days of closing
- Complimentary life insurance, critical illness insurance and accidental insurance during the construction of your new home
- Deposit financing solutions, plus special programs available for new-to-Canada clients, first time buyers and professionals



**SCOTT SANDERS** SERVUS CREDIT UNION  
Mortgage Specialist | 403.606.6215 | [scott.sanders@servus.ca](mailto:scott.sanders@servus.ca)

Why contact Scott? He works for an Alberta-based company, and offers:

- Best mortgage rate when your mortgage funds
- Receive up to \$3,000 cash, when your mortgage funds, with our Profit Share advance program. This money will help you cover hidden moving costs, buy new furniture or even a trip. Spend or save it how you want
- Our head office is in Alberta, which means we're local and understand the market — our home is here too
- Convenient and easy access to expert mortgage advice based on your preferences and availability



**JACLYN HAUPT** CIBC  
Mobile Mortgage Advisor | 587.999.6690 | [jaclyn.haupt@cibc.com](mailto:jaclyn.haupt@cibc.com)

Why contact Jaclyn? She's an expert in new build construction mortgages and offers:

- Rate discounts and incentives exclusive to Hopewell
- Same day pre-approvals and approvals
- Cash back mortgages
- Flex down payment programs
- Hold fixed mortgage rates up to 24 months and variable mortgage discount rates up to 36 months
- Full mortgage approvals that are firm until you move in



**BALWANT S. PATTAR** BMO  
Mortgage Specialist, Alberta | 403.629.7761 | [balwant.pattar@bmo.com](mailto:balwant.pattar@bmo.com)

Why contact Balwant? He speaks English, Punjabi, Hindu and Urdu and also offers:

- Nearly 25 years experience in real estate financing with a top 10% ranking among Bank of Montreal mortgage specialists across Western Canada
- Availability to assist you seven days a week, along with the ability to hold quick-possession rates for up to 130 days
- Receive a firm approval without re-confirmation of employment or new credit check before possession provided no material change to application
- Rate holds for up to three years on new homes, plus the ability to provide purchase-plus-improvement financing, which can assist with basement development or adding a garage once you move in

**Why wait?** With our experienced mortgage partners, you'll find the financing solutions you need – which makes it easier than ever to buy your brand new home with Hopewell.

