

Hopewell's mortgage partners

Hopewell makes it easy to find, build – and afford – your new home in Calgary. We can help you secure the best rates with your preferred financial institution – and when you work with one of our preferred mortgage partners, we'll even pay your legal fees!

Work with our Preferred Mortgage Broker for access to their library of lenders!



TROY CHAMP MORTGAGE TREE

Mortgage Broker | 403.615.9414 | troy@mortgagetree.ca | mortgagetree.ca

Work closely with our Preferred Mortgage Partner and access their network of lenders and expert experience. You can trust they will find the best mortgage to suit your needs, regardless of your credit history or circumstances. Let our Preferred Mortgage Partner, Troy, help you:

- Award-winning mortgage broker with over 24 years of experience at major institutions
- Co-founder and Partner at Mortgage Tree
- Reliable and trustworthy professional. Funded over \$550 million in mortgages over his career
- Take advantage of competitive rates and creative solutions, whether you are a first-time buyer, self-employed or other, Troy is experienced and available to help
- Unparalleled availability, with quick turnaround and response time

Or, work with one of our many partners below!



RYAN BOND MORTGAGELINE MORTGAGE ARCHITECTS

Mortgage Broker | 403.542.1175 | ryan@mymortgageline.ca | mymortgageline.ca

Why contact Ryan? As Hopewell's long-time mortgage partner, he offers:

- Over 18 years experience in the Financial Services industry, with access to over 20 banks and mortgage lenders
- Experience with self-employed buyers, buyers with poor credit, and buyers with no down payment
- Vast experience with new home building, having been a Hopewell partner for over five years
- Expertise in first-time purchasing, real estate investment, credit issues, borrowed down payments, insurance requirements, B Lending and more
- In-house home, auto and life insurance quotes to save you money



NAVAN KANG TD CANADA TRUST

Senior Manager/Mobile Mortgage Specialist | 403.612.1536 | navan.kang@td.com | td.com

Why contact Navan? He speaks English, Punjabi, Hindi and Urdu and offers:

- Firm approval with no material changes prior to possession, providing comfort that you're approved even if your personal situation changes before you move in
- A Builder Capped Rate Program that protects you from interest rate changes available for up to 24 months. You will also receive our best rate within 180 days of closing
- Complimentary life insurance, critical illness insurance and accidental insurance during the construction of your new home
- Deposit financing solutions, plus special programs available for new-to-Canada clients, first time buyers and professionals
- A blanket valuation with no additional appraisals required once it's in place



EB CHAN RBC ROYAL BANK

Mortgage Specialist | 403.540.5460 | eb.chan@rbc.com | rbcroyalbank.com

Why contact Eb? He's fluent in English and Cantonese, and offers:

- 15 years experience as a Mortgage Specialist with RBC
- The ability, through RBC, to provide a guaranteed mortgage approval for the length of your home build; an interest rate hold for up to 24 months; the lowest interest rate between the rate hold during construction or the rate closer to your new home possession date; and more!
- The opportunity for life and disability insurance coverage at no cost during the construction of your new home
- Programs to assist medical professionals, self-employed purchasers, new to Canada purchasers, investors and more

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Revised October 7, 2022. For marketing purposes only. Subject to change without notice. *Conditions apply. E&OE. | YYC

Hopewell



BOB READER CANADIAN MORTGAGE PROFESSIONALS INC.
 Mortgage Broker | 403.819.0500 | bob@canadianmortgagepro.com | canadianmortgagepro.com

Why contact Bob? He works for YOU not the bank, and his clients say:

- Bob and his team genuinely care about providing the best customer service and mortgage advice
- Bob taught us every aspect of home ownership, explaining what to look for and how to navigate our situation, impressing us from the moment we started the mortgage process
- Bob was very knowledgeable, informative, open and friendly
- They are very professional and extremely helpful and genuinely wanted to make sure my mortgage as a first time home buyer was as smooth and clear as possible



DRAGANA SCHURTZ CIBC
 Senior Mortgage Advisor & Builder Specialist | 403.690.5777 | dragana.schurtz@cibc.com | cibc.com

Why contact Dragana? She's an expert in new build mortgages, first-time homebuying and refinancing:

- Dragana's vast experience in the construction and mortgage industry makes her a specialist on builder mortgages, investment properties, construction financing and more
- Solution-driven expert in achieving homeownership, despite a client's financial setbacks
- With over 17 years of experience in the finance industry, Dragana knows the importance of a flexible schedule, outside of regular bank hours. Her promise is to be accessible via phone, email or text when you need her and respond to clients as quick as possible



PETER MA CONNECTFIRST CREDIT UNION
 Mobile Mortgage Advisor | 403.736.4072 | pma@connectfirstcu.com | connectfirstcu.com

Why contact Peter? He understands the need of Albertans, and self-employed buyers and offers:

- Competitive rates backed by interest rate protection for up to 15 months
- Best rate approval as close to possession as possible, providing comfort that you're approved even if your personal situation changes before you move in
- Extensive background knowledge into credit union care and access to helpful programs and services
- Local insights unique to you and your family - sure to support your stress-free homebuying journey



BILL TOMB SCOTIABANK
 Home Financing Advisor | 403.605.3325 | bill.tombs@scotiabank.com | scotiabank.com

Why contact Bill? With 30 years' experience, and learnings from a major banking institution, he can give you:

- Flexible refinancing options on your existing home with access to existing mortgages under big banks
- Expert financial advice to ensure a transparent buying experience
- General contracting experience alongside extensive knowledge of banking



NICKY OLSON ATB FINANCIAL
 Mortgage Specialist | 403.803.0004 | nolson@atb.com | atb.com

Why contact Nicky? She takes a holistic approach to every mortgage, giving clients multiple options to work with:

- Backed by ATB Financials' services for first-homes, vacation homes, second homes and financing renewals
- Feel confident in your homebuying power, with Nicky's complimentary client coaching sessions to conquer credit issues and qualifications
- Nicky holds 37 years in the financial world, and expert lending experience under her belt
- Ensures a transparent experience with full disclosure up front for all fees, products and services

Why wait? With our experienced mortgage partners, you'll find the financing solutions you need – which makes it easier than ever to buy your brand new home with Hopewell.